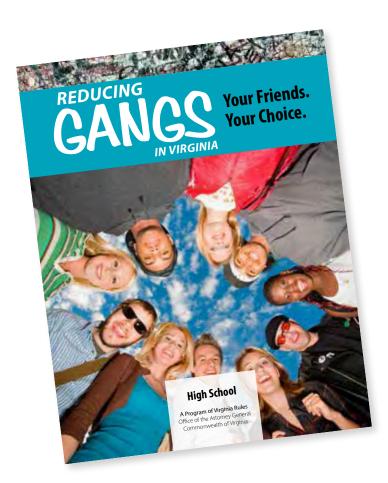


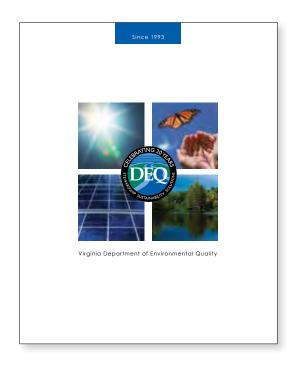
YOUR ONE-STOP DESIGN SHOP

Whether you need concept, design and project management for a public outreach campaign or a new display banner, the Office of Graphic Communications (OGC) is an effective and economical choice.

OGC is pre-qualified to provide high-quality creative services for a wide variety of projects; and, when purchasing OGC services agencies avoid the costs associated with conducting a competitive procurement process. Agencies reduce costs because OGC's service fees are lower than those charged by private sector providers with similar experience.

OGC also provides graphic design consultation and project management for government representatives who have limited resources for procurement of creative services. This ensures quality services are provided and budgets and resources are well managed.





Customers

- State agencies
- Local governments
- Non-profit organizations

Services

- Research and concept development
- · Project management
- · Budget projections
- Copywriting and editing
- · Graphic design and art direction
- Illustration and photography
- · Web graphics and development
- · Print and production management

Projects

- · Outreach campaigns
- · Logos and identity systems
- · Brochures and fliers
- Web graphics
- Annual reports and strategic plans
- Economic development publications
- · Magazines and books
- Training and conference materials
- PowerPoint presentations
- Posters and Ads



Satisfaction

The best indication of customer satisfaction is a customer referral. A 2015 customer survey reveals that 100% of respondents rated their overall experience working with OGC as satisfied or highly satisfied and 95% would recommend OGC services to colleagues.

Savings

- OGC bills at a flat fee of \$75 per hour.
- OGC handles all phases of the project or just those you need.
- OGC provides consultation for procuring outside services such as website development or printing so that the scope of work is clearly defined for bidding purposes.
- Preliminary estimates for grant proposals are provided free of charge.
- A royalty-free digital photo library saves costs.
- Extensive file archives eliminates the need and cost to recreate documents.





Expertise

As a graphic design and communications expert, the OGC director has worked with the Governor's office, state agency representatives, and private partners as the creative lead for numerous projects and statewide initiatives including the creation of the Office of the Attorney General, Virginia Rules Instructor's Kit and website, the Governor's Office New Parent Kit, and the Shenandoah Valley Energy Partnership marketing materials and website. The OGC director also served on the Executive Committee for the Civil Rights Memorial Symposium and Dedication providing consultation on communication strategy, event planning and fundraising as well the design of the informational and promotional materials.

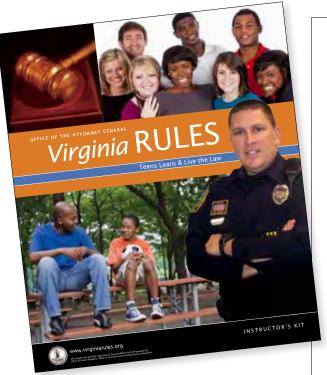
For a presentation of OGC's portfolio or to discuss a new project, contact the Director, Paris Ashton at paris.ashton@dgs.virginia.gov or 804/371-8359.

Office of Graphic Communications DGS Director's Office 1100 Bank Street, Suite 420 Richmond, Virginia 23219

> Chris Beschler DGS Director

Joe F. Damico
DGS Deputy Director

Paris Ashton
OGC Director



Virginia RULES

What is Virginia Rules?

What is Virginia Rules?

Virginia Rules is about the rules we live by in Virginia. Designed especially for teens, Virginia Rules provides information about the laws in Virginia with particular emphasis on how they apply to teens in their day-to-day lives.

Why do teens need to know about laws?

As citizens, laws are rules we live by, Not knowing about laws is like trying to play a game or a sport without knowing the rules. It would be difficult to win the game - or even be a good player - without knowing the rules. Knowing about the laws is especially important because our society is based on the "rule of law."

What does "rule of law" means?

Tule of lam" means everone must respect and obey the law. Laws reflect what a society thinks is right or wrong. We expect the legal system that our society has established to protect basic rights, promote order, and punish wrongdoing. An important feature of the "rule of law" is that rules apply to everyone.

Where do laws come from?

Laws come from several different sources.

"Constitutional law" comes from the United States Constitution and the Virginia Constitution that establish the structure of our federal and state governments.

Laws are also enacted by Congress and by the Virginia General Assembly. These laws, enacted by legislative bodies, are called "statutes" and are the primary source of laws in the United States.

Courts have an important role in interpreting laws when there are dispurates of law that courts set forth when they interpret the law establish varies also and the virginia constitution and referred to as city or county "ordinances."

OFFICE OF THE ATTORNEY GENERAL

Customer: Office of the Attorney General

Project: Virginia Rules Program

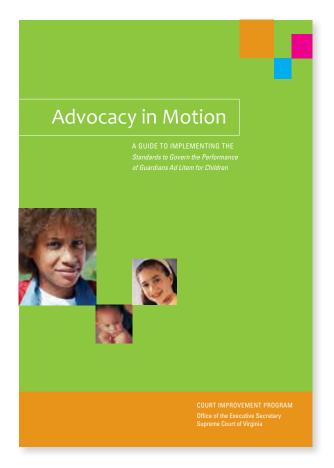
Products: Visual identity, instructors kit, student handouts and workbooks, website development, marketing brochure and "How to Host a Camp" guide

Purpose: The purpose of Virginia Rules is to educate young Virginians about Virginia laws and help them develop skills needed to make sound decisions, to avoid breaking laws, and to become active citizens of their schools and communities.





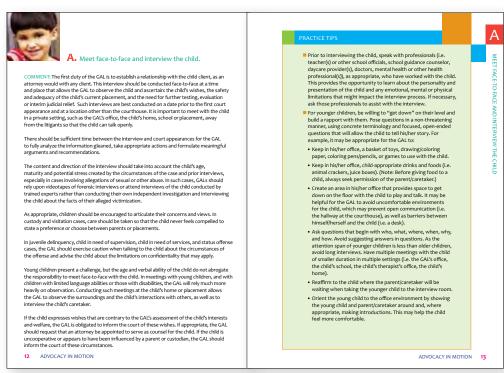


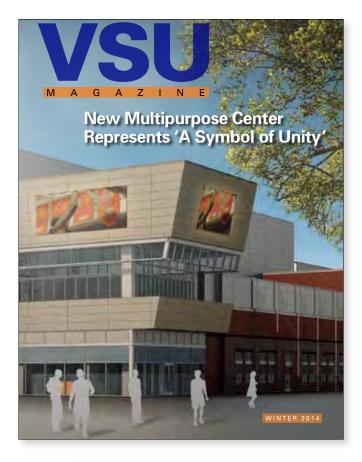


Customer: Court Improvement Program Office of the Executive Secretary Supreme Court of Virginia

Project: A Guide to Implementing the Standards to Govern the Performance of Guardians Ad Litem for Children

Purpose: The purpose of this guide is to provide attorneys serving as a GAL with a comprehensive approach for child representation and practice tips.



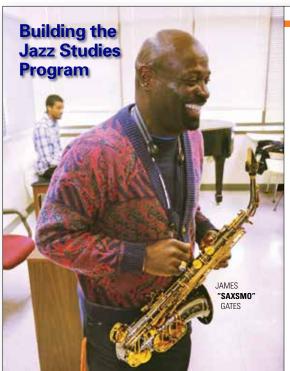




Customer: Virginia State University

Project: Alumni Magazine

Purpose: New publication design that includes feature articles, current events, sports calendar, donor and fundraising information, and alumni highlight.



IT'S TIME TO GO TO WORK!

While growing up around music, in his youth, Saxsmo was equally enamored with sports, especially baseball. With his family now in Richmonf, Saxsmo divided his time between baseball and music practice. While an accomplished bull player, his coach, hard Pitts, recognized a talent beyond the baseball diamond. "He let me practice before baseball," Saxsmo says. "He had me play on the bus to games."

inspiring. "Seamo says.

Those expectation played uni in ease-constant practice that eventually led Saxmo to the Berklee School of Music in Boston. The Berklee School of Music in Boston. The Berklee School of Music in Boston with the Saxmo to the Saxmo

Whether sharing the stage with a beey of musical legends in VSU Is fledging Billy Taylor. Virginia State Class of 1942, was known as The Bistinguished Ambassador of Jazz to 1942. We shown as The Bistinguished Ambassador of Jazz to 1942, was known as The Bistinguished Ambassador of Jazz to 1942. We shown as The Bistinguished Ambassador of Jazz to 1942. We shown as The Bistinguished Ambassador of Jazz to 1942. We show as trightnicky a notes through his ab as as.

To say Gates was born with a assophone in his hand is not exactly run. He was first exposed even befor his birth, when his father, ames "Boo" Gates would play his bron in the Month Bist Marker, ames "Boo" Bist would play his bron in the Month Bist Marker, ames "Boo" Bist would play his bron in the Month Bist Marker, ames "Boo" Bist would play his bron in the Month Bist Marker, ames "Boo" Bist would play his bron in the Month Bist Marker, ames "Boo" Bist would play his bron in the Month Bist Marker, ames "Boo" Bist would play his bron in the Month Bist Marker (about 1944 his work of the Month Marker (about 1944 his was his work of the Month Marker (about 1944 his was his work of the Month Marker (about 1944 his was his work of the Month Marker (about 1944 his was his work of the Month Marker (about 1944 his was his work of the Month Marker (about 1944 his was his work of the Month Marker (about 1944 his was his work of the Month Marker (about 1944 his was his

Under Saxono's leadership, Dr. Hill says the VSU Jazz Studies Program will bring increased recognition to the Music Department and University as a whole. "We would like become studinfelegal Jazz Studies Major and to increase errollment in the Music Jazz Studies Major and to sense errollment in the Major Jazz Studies Major and to sense errollment in the Major Jazz Studies Major and to sense errollment in the Major "Also, this program has the potential to be the premier jazz studies program at any public school in the region because of the unique stalents of the faculty and staff."

Seamon's goal from VSU program in nothing when of "making his program can of the Sent in the South." To accomplish that being the program can of the Sent in the South." To accomplish that being you, he mis ender to call upon his ailise within and around the mustic world. "Branford (Marsalis) will be here," he says. "Bally Kiston will be here." The Richmond Jazz Society has parted with VSU. We have to have these people and groups behind us to be successful."

But, Saxsmo has found, jazz has followers, and he has allies, in the most unlikely of places.

International opportunities aside, Saxsmo's intends to teach his students music "from the top down." To him, this means each member of the faculty actively participates in music. "We'll teac not by talking, but by playing," he says. The playing, though, is only part of the performance — and the education. "We'll show students how to dress, hold a mit, about the history, why jazz is

CONTINUED ON PAGE 12 >

Since 1993



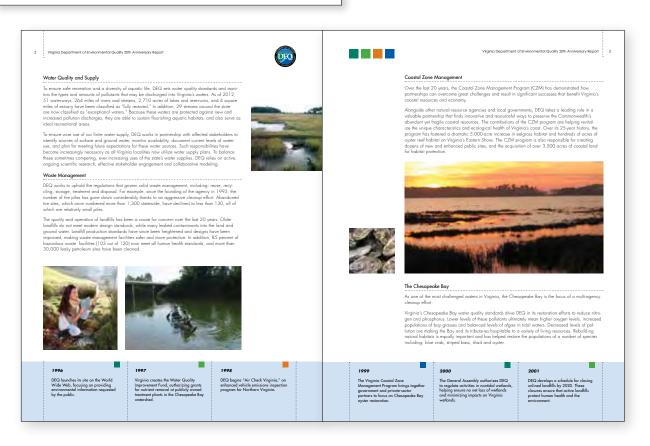
Virginia Department of Environmental Quality

Customer: Virginia Department of Environmental Quality

Project: 20th Anniversary Materials

Purpose: To recognize the DEQ accomplishments and incorporate an updated brand identity that includes a revised logo, summary report, PowerPoint presentation, timeline banner, exhibit display panels and general brochure.





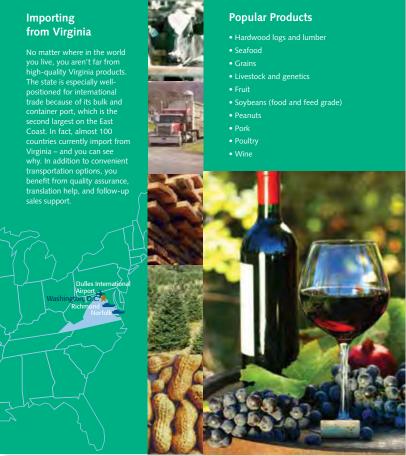


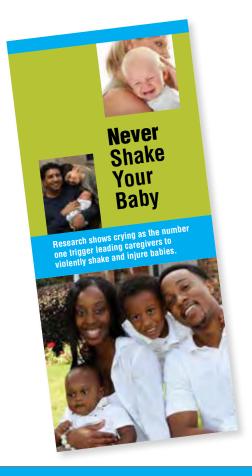
Customer: Virginia Department of Agriculture and Consumer Services

Project: International Marketing pocket brochure with inserts.

Purpose: To provide general information about importing Virginia products and direct people to the website for detailed information. Pocket holds inserts that include information about specific products. Copy is translated to multiple languages.







Customer: Virginia Department of Social Services

Project: Never Shake Your Baby brochure

Purpose: To inform parents and caregivers of infants about head trauma dangers and suggestions for how to soothe a crying baby.

Facts about Shaken Baby Syndrome (SBS) also known as Abusive Head Trauma (AHT)

Frustration with a crying baby is the primary trigger for shaking and abusing infants. Other events include toilet training difficulties, feeding problems and interrupting an activity the adult caregiver is trying to complete.

Shaking a baby in a moment of frustration can cause serious harm or death. When an infant is shaken, the head jerks back and forth rapidly causing the brain to slam repeatedly against the inside of the skull. This happens due to the difference in size between an adult and an infant and the degree of force of shaking and impact. The resulting damage can cause permanent disability or even death.

Because babies have weak neck muscles and heavy heads, even a few seconds of forceful shaking can cause serious damage to babies and small children. Impact to the head is believed to accompany most abusive head injuries. Abusive Head Trauma (AHT) describes abusive head injury caused by both shaking and blunt impact to the infant.





What Happens When a Baby Is Shaken?

You knew your baby would cry. But, did you know how frustrating that crying could be when you have tried everything to comfort your baby, and she just keeps crying? No one thinks they will shake their infant, but research shows crying as the number one trigger leading caregivers to violently shake and injure bables.

Jerking or violently shaking a baby causes more harm than dropping a baby head-first onto a hard surface from a height of several feet. The effect of the shaking can cause permanent brain damage, blindness or in up to 25% of cases, death.

Children of any age can die from being shaken. If you suspect the baby has been injured from being shaken, take the baby immediately to the doctor.

- · Cessation of breathing and heartbeat
- Extreme irritability
- Limp arms and legs
 Decreased level of consciousness and vomiting
- Learning and Physical disabilitiesPartial or total blindness

- Cognitive disabilitiesCerebral palsy
- Behavior disorders



How To Soothe Baby - And You.

Parental frustration and fatigue may make you feel like you're about to lose your cool. Don't do it.

Common triggers for shaking a child include toilet training, perceived misbehavior and crying.

To soothe baby - and you - here are some things to try:

- Make sure your baby is not wet, hungry or running a fever.
- While sitting, hold your baby across your thighs and pat his/her back gently.
- Take the baby for a walk in a stroller.
- A wind-up swing might work; monitor carefully to make sure the baby doesn't slump over.
 People and toddlers learn at different paces.
- When potty training, remember that your child really does want to please you.
- Give it a rest and step away. Make sure the baby is safe and step away for a few minutes. Chill out, breathe, call a friend.
- Remember: It's more important to stay calm than to stop the crying.





ANNUAL CASE ACTIVITY SUMMARY

FIVE-YEAR RECOVERY STATISTICS PER FILLED MFCU POSITION

MFCU recovered an average of \$223,790,962.42 per year over the past five years. The MFCU has averaged 60 staff members per year over the past five years. The recovery average per filled MFCU position for the past five years. The recovery average per filled MFCU

FIVE-YEAR* AVERAGE RECOVERED Per Number of Staff (per year)

Reporting Periods	Total Number of Employees (each year)
July 1, 2008-June 30, 2009	49
July 1, 2009-June 30, 2010	52
July 1, 2010-June 30, 2011	80
July 1, 2011-June 30, 2012	76
July 1, 2012-June 30, 2013	96
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2012-2013 Annual Report



Customer: Office of the Attorney General Medicaid

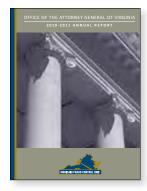
Fraud Control Unit

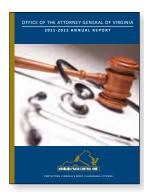
Project: 30th Anniversary Annual Report

Reports from 2010-2015

Purpose: Report to stakeholders, partners, state legislators and the Federal government about the MFCU significant cases, financials, unit projections

and personnel training.













Customer: Office of the Attorney General

Project: Cybercrimes Brochure

Purpose: To educate the public about the threat of cybercrime and how to avoid becoming a victim.

In 82% of online sex crimes against minors, the offender used the Adults Beware victim's social networking site to Understand privacy settings and use them. Only allow people you know in real life to be friends with you online. gain information. Kids Beware Build a solid, trusting relationship. Encourage your kids to share their technological experiences. An open line of communication is effective at preventing online victimization. Seven Steps to Cyber Safety 1. Set up privacy controls. Restrict your social media profiles so they can only be seen by people you know in real life. Share passwords. Make sure you know the password to every site your child visits. oeyono your inteneed audience. Guard your personal information. Release your social security number only when required for its form-meloyment records, financial transactions and license applications. Give out your credit card number and personal information only when you have initiated the transaction and trust the company. Watch for danger signs warning of online Initiate a discussion about privacy. Tell your kids that what they post, text, upload or send is irretrievable. Any information they put out there can be distributed without their knowledge or permission. watch for dangler signs warning or online predators. Become suspicious if your child is secretive or obsessive about being online, changes screens, turns off the computer when you are nearby, or receives phone calls or mail from someone you don't know. Establish rules governing technology. Let your kids know you will be monitoring their activity online. Tell them up-front they should have no expectation of privacy. Ask what sites they visit them when they are allowed to talk, text and surf the internet on their phone. Cyber bullying can be a Class 1 misdemeanor, punishable by up to 12 months in jail and a \$2.500 fine. Create difficult-to-guess passwords. Do not use the last four digits of your social security number, birth date, middle name, or mother's maiden name. Keep the home computer visible. Prohibit use of computers in private areas of the house, such as bedrooms. Play it safe with law enforcement. In the event of identity theft, call the Attorney General's Office to obtain an Identity Theft Passport. This protects you from being detained or arrested for crimes committed by some General's Office is actively fighting identity theft. Over 80% of cybercrime is done through hacking; 69% is done with malware that is downloaded unknowingly.

DGS Office of Graphic Communications Portfolio



Customer: Shenandoah Valley Energy Partnership

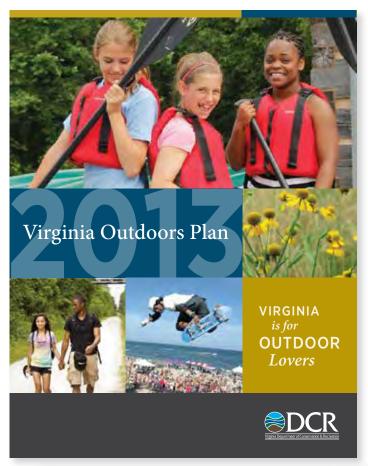
Project: New Program Brand Identity

Products: Logo and tagline, letterhead, brochure, presentation pocket folder, PowerPoint, banner stand, tabletop display and website

Purpose: To inform area workers about green energy training opportunites and encourage enrollment in to programs.



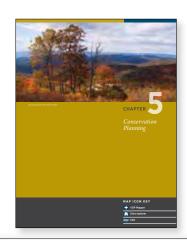




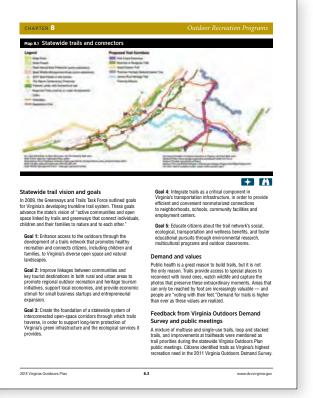
Customer: Virginia Department of Conservation and Recreation

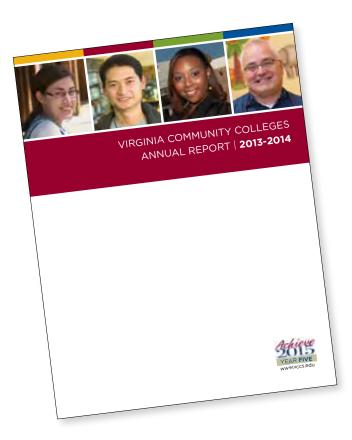
Project: 2013 Virginia Outdoors Plan

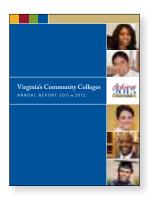
Purpose: The state's comprehensive plan for land conservation, outdoor recreation and open-space planning. The 2013 edition is the 10th to be produced and the first to be completely paperless. It features a custom-built online mapping tool called VOP Mapper.













Customer: Virginia Community College System

Project: 2014 Annual Report

Purpose: To summarize the Achieve 2015 goals and document results. Includes a student success story from each Virginia Community College.

Award: Public Relations Society of America (PRSA) Capital Award of Merit in the 2011 and 2012, 2013 Annual Report category.





Customer: Virginia Department of Game and Inland Fisheries

Project: Series of Guides to the Frogs, Turtles, Bats and Snakes of Virginia

Purpose: Comprehensive educational guides about the wide variety of species including close-up photography, discription, habitat, and maps.



























Consider all phases of development

Budget

Time Frame

Project Management

Planning

Research

Writing

Design

Production

Distribution

Results

Basic Steps in the Design Process

Consultation and recommendations

Estimated costs and approval

Production schedule

Research and concept development

Copywriting or final approved copy from the agency

Presentation of design options

Revisions and agency approval of the final design

Photography and/or illustrations
Design and layout drafts for review

Revisions and edits to layout and content

Printing specifications and bids

Final drafts for agency proofreading and approval

Preparation of materials for awarded vendor

Inspection of vendor production proofs

Agency approval of vendor proofs

Inspection of finished product

Approval and processing of invoices